# THE HOME BUYING PROCESS

Home Buyer | Agent

**Qualifying and Counseling**
- :: Determine Needs & Desires
- :: Selecting Areas
- :: Understanding Buying Process
- :: Determine Purchase Power
- :: Mortgage Pre-Approval

Previewing Homes

Make an Offer

Counter Offer(s)

Offer Rejected

Contract Acceptance

**Contingencies**
- :: Home Inspection
- :: Financing
- :: Other Contingencies

Mortgage Application (Credit and Appraisal)

Mortgage Application/Fee Confirmation & Pre-Approval

Professional Home Inspection (Agent Accompanies)

Home Owner's Insurance

Mortgage Approval

Set Time and Place for Closing

Contact the Utility Companies

Pre-Closing Inspection (Final Walk-Through)

Closing

Your New Home!

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RED DOOR REALTY GROUP